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## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PE	RIOD BEGINNING January	1, 2003 A	ND ENDING Dece	mber 31, 2003	
		MM/DD/YY		MM/DD/YY	
	A. REGISTRAN	T IDENTIFICAT	ION		
NAME OF BROKER-DEALER: NBC Securities, Inc.				OFFICIAL USE ONLY	
ADDRESS OF PRINCI 1927 First Ave	PAL PLACE OF BUSINESS: (I nue North	Do not use P.O. Box No	o.)	FIRM I.D. NO.	
Birmingham	Alabama	(No. and Street)	35	203	
(City	')	(State)	(Zi	(Zip Code)	
NAME AND TELEPHO	ONE NUMBER OF PERSON TO	CONTACT IN REGA	RD TO THIS REPO 205-58		
				Area Code – Telephone Number)	
	B. ACCOUNTAL	NT IDENTIFICAT	ION		
INDEPENDENT PUBL PriceWaterhous		on is contained in this	, 		
1901 Sixth Ave	nue North, Suite 1600	Birmingham	Alabama	35203	
(Address)	(City)		(State)	(Zip Code)	
CHECK ONE:					
Certified	Public Accountant			>>> PROCESSE	
☐ Public Ac	countant	·	Sulfill SE	CEWER 23 2004	
☐ Accounta	nt not resident in United States o	r any of its possession	s. # 5		
	FOR OF	ICIAL USE ONLY	- TED 2	7 2004 THOMSON FINANCIAL	
			TO THE PARTY OF TH	55/45CIUM	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### OATH OR AFFIRMATION

I, Bradford L. Phelan ,	swear (or affirm) that, to the best of			
my knowledge and belief the accompanying financial statement and supporting sched NBC Securities, Inc.	ules pertaining to the firm of			
of December 31 , 2003 , are true and cor	rect. I further swear (or affirm) that			
neither the company nor any partner, proprietor, principal officer or director has any	proprietary interest in any account			
classified solely as that of a customer, except as follows:	,			
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Nomen	, <del>(</del>			
NOTARY PUBLIC STATE OF ALABAMA AT LARGE MY COMMISSION EXPIRES: Sep 11, 2005 BONDED THRU NOTARY PUBLIC ISSUED IN 2005	t Ru			
BONDED THRU NOTARY PUBLIC UNDERWRITERS Sig	nature			
The state of the s				
DEBORAH D. HUNTER  Notary Public  President	Title .			
STATE OF ALABAMA	Title			
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Notary Public				
military with the second of th	·			
This report ** contains (check all applicable boxes):  (a) Facing Page.				
(a) Facing Fage.  (b) Statement of Financial Condition.				
(c) Statement of Income (Loss).				
(d) Statement of Changes in Financial Condition.				
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.				
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.				
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.				
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.				
(i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the				
Computation for Determination of the Reserve Requirements Under Exhibit A				
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.				
(1) An Oath or Affirmation.	•			
(i) All Oath of Affiliation.  (m) A copy of the SIPC Supplemental Report.				
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.				
X (o) Independent Accountants Report on Internal Accounti	ng Control			

## **NBC Securities, Inc.**

Statement of Financial Condition December 31, 2003

## NBC Securities, Inc. Index December 31, 2003

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PricewaterhouseCoopers LLP 1901 6th Ave. North Suite 1600 Birmingham AL 35203 Telephone (205) 252 8400 Facsimile (205) 252 7776

#### Report of Independent Auditors

To the Board of Directors of NBC Securities, Inc.

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of NBC Securities, Inc. (the "Company") at December 31, 2003 in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management; our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

January 23, 2004

Vniceworkerhouse Coupers LLP

## NBC Securities, Inc. Statement of Financial Condition December 31, 2003

Assets	
Cash and cash equivalents	\$ 666,363
Cash and cash equivalents segregated under federal and other regulations	116,890
Deposits with clearing organizations	393,660
Receivables from broker-dealers and clearing organizations	3,268,047
Receivables from customers	16,165,507
Securities owned, at fair value	10,040,939
Other assets	420,473
Total assets	\$31,071,879
Liabilities and Stockholder's Equity	
Bank overdraft with Parent	\$ 920,571
Short-term bank loan with Parent	7,194,000
Payable to broker-dealers and clearing organizations	1,050,752
Payables to customers	5,568,601
Accounts payable, accrued expenses, and other liabilities	1,068,851
Total liabilities	15,802,775
Commitments and contingencies (Note 15)	
Stockholder's equity	
Common stock, \$1 par value, 100 shares	
authorized, issued, and outstanding	100
Additional paid-in capital	13,050,900
Retained earnings	2,218,104
Total stockholder's equity	15,269,104
Total liabilities and stockholder's equity	\$31,071,879

# NBC Securities, Inc. Notes to Statement of Financial Condition For the Year Ended December 31, 2003

#### 1. Organization and Nature of Business

NBC Securities, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and the National Association of Securities Dealers, Inc. ("NASD"). The Company is a wholly owned subsidiary of the National Bank of Commerce of Birmingham ("NBC"), which is a wholly owned subsidiary of Alabama National BanCorporation ("ANB").

#### 2. Significant Accounting Policies

#### **Securities Transactions**

Customer securities transactions are recorded on a settlement date basis with the related commission income and expenses recorded in the accounts on a trade date basis. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date, if any, are recorded net on the Statement of Financial Condition.

Customer securities transacted on a margin basis are collateralized by cash or securities. The Company monitors the market value of collateral held and the market value of securities receivable from others. It is the Company's policy to request and obtain collateral when appropriate.

Commission income and expenses related to non-customer securities transactions are recorded on a trade date income and expenses recorded on a trade date basis. Non-customer securities transactions include transactions executed for the proprietary accounts of introducing brokers.

#### **Securities Borrowing Activities**

Securities borrowed are recorded at the amount of cash collateral advanced. Securities borrowed transactions require the Company to deposit cash, letters of credit, or other collateral with the lender. The Company monitors the market value of securities borrowed on a daily basis, with additional collateral obtained or refunded to ensure such transactions are adequately collateralized.

#### **Income Taxes**

The Company and its parent, NBC, are included in the consolidated federal and state income tax returns filed by ANB. Federal and state income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax or benefit calculated is either remitted to or received from NBC.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Reserve Requirements

Rule 15c3-3 under the Securities Exchange Act of 1934 (the "Rule") specifies certain conditions under which brokers and dealers carrying customer accounts are required to maintain cash or qualified securities in a special reserve bank account for the exclusive benefit of customers. Amounts to be maintained, if required, are computed in accordance with a formula defined by the Rule. At December 31, 2003, the Company had \$113,686 segregated under the Rule.

#### Proprietary Accounts of Introducing Broker-Dealers ("PAIB")

In accordance with the SEC's no action letter dated November 3, 1998, the Company has agreed to compute a reserve requirement for the proprietary accounts of introductory firms as of December 31, 2003. At December 31, 2003 the Company had \$3,204 segregated relating to these accounts.

#### 4. Receivable from and Payable to Broker-Dealers and Clearing Organizations

Amounts receivable from and payable to broker-dealers and clearing organizations at December 31, 2003, consist of the following:

	Receivable	Payable
Deposits for securities borrowed	\$ 2,188,700	\$ -
Securities failed-to-deliver/receive	963,241	1,043,867
Receivable from/payable to clearing broker/organizations	116,106	6,885
	\$ 3,268,047	\$ 1,050,752

#### 5. Receivable from and Payable to Customers

Accounts receivable from and payable to customers include amounts due on cash, margin and option transactions. Securities owned by customers are held as collateral for receivables. Such collateral is not reflected in the financial statements. Included in accounts receivable from customers is \$49,444 from officers of the Company. Included in accounts payable to customers is \$2,080 payable to officers of the Company.

#### 6. Securities Owned

The Company owns marketable investment securities consisting primarily of a FHLB Bond, which is callable in February 2004 and matures in February 2009. Securities owned have a market value of \$10,040,939 at December 31, 2003.

#### 7. Bank Loan From Parent

The Company maintains an unsecured line of credit with NBC. The line of credit allows for the Company to borrow a maximum of \$50,000,000 of which \$7,194,000 was outstanding at December 31, 2003. Interest is due monthly at the rate of 0.25 percent in excess of the per annum rate of interest most recently determined by NBC as its Fed Funds Rate (approximately .9 percent at December 31, 2003).

#### 8. Employee Benefit Plans

The Company participates in a qualified employee benefit plan sponsored by NBC under section 401(k) of the Internal Revenue Code. Employees can contribute up to 15 percent of their base salary to the plan on a pre-tax basis, and the Company matches up to 100 percent of the first 5 percent of each participant's contribution. Employees, who are at least 21 years of age, become eligible to participate after one year of service.

#### 9. Related Parties

The Company maintains cash accounts with NBC and its affiliates. At December 31, 2003, the Company had a net overdraft of \$920,571 related to zero balance and operating accounts at NBC, cash segregated under Rule 15c3-3 of \$113,686 at NBC, cash segregated for PAIB agreement of \$3,204 at NBC and \$506,203 in accounts with NBC affiliates. Net payables to NBC were \$707,919 at December 31, 2003 and are included in the caption "Accounts payable, accrued expenses, and other liabilities" on the statement of financial condition. Receivables from and payables to customers that are officers or directors of the Company, NBC or ANB, or are affiliated with such related parties are \$709,723 and \$2,080, respectively, at December 31, 2003.

The Company has outstanding loans to employees totaling \$100,600 as of December 31, 2003. The loans will be forgiven on an annual basis over the life of the loan dependent on the employees maintaining employment.

The Company has entered into seven separate certificates and agreements of participation with certain wholly owned subsidiaries of ANB. The agreements call for the subsidiaries to participate in line of credit agreements with the Company related to certain customer margin account balances. If certain customer margin account balances exceed NBC's lending limit for a single individual or company, then the subsidiaries will participate in the exceeded amount. At December 31, 2003, no customer margin account balance exceeded this threshold, thus no amounts were participated in by the subsidiaries.

See Note 7 for discussion of line of credit with NBC.

#### 10. Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Company's customer and correspondent clearance activities involve the execution, settlement, and financing of various customer securities transactions. The activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

The Company's customer securities activities are transacted on either a cash or margin basis. In margin transactions, the Company extends credit to its customers, subject to various regulatory and internal margin requirements, collateralized by cash and securities in the customer's accounts. In connection with these activities, the Company executes and clears customer transactions involving the sale of securities not yet purchased, substantially all of which are transacted on a margin basis subject to individual exchange regulations. Such transactions may expose the Company to significant off-balance-sheet risk in the event margin requirements are not sufficient to fully cover losses that customers may incur. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at

prevailing market prices to fulfill the customer's obligations. As of December 31, 2003 the fair value of collateral accepted from customers on margin transactions was \$189,817,829.

#### 11. Concentrations of Credit Risk

The Company and its affiliates are engaged in various trading and brokerage activities whose counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

#### 12. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule ("Rule 15c3-1"), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method, as permitted and defined by Rule 15c3-1, which requires the Company to maintain minimum net capital, as defined, equal to the greater of \$250,000 or 2 percent of aggregate debit balances arising from customer transactions, as defined. (The net capital rule also provides that equity capital may not be withdrawn or cash dividends paid if resulting net capital would be less than 5 percent of aggregate debits). At December 31, 2003, the Company had net capital of \$13,407,200, which was 68 percent of aggregate debit balances and \$13,014,324 in excess of required net capital.

#### 13. Fair Value of Financial Instruments

Statement of Financial Accounting Standard No. 107, *Disclosures About Fair Value of Financial Instruments*, requires disclosure of estimated fair values of financial instruments, whether or not recognized in the statement of financial condition, for which it is practicable to estimate such values. Due to the nature of the operations of the Company, the Company's financial instruments recognized in the statement of financial condition are at quoted market prices or are of such a short-term nature that the carrying values approximate their estimated fair values at December 31, 2003.

#### 14. Line of Credit

At December 31, 2003, the Company has an unused line of credit with the Bank of New York for \$10,000,000. The line of credit has no set expiration date, but one can be established at the discretion of the Bank of New York.

#### 15. Commitments and Contingencies

The Company, in its capacity as a broker-dealer, is subject to litigation and various claims, as well as examination by regulatory agencies. On the basis of information furnished by legal counsel and others, management believes no matters are pending that will have a material adverse effect on the financial position or results of operations of the Company.